

### Closing keynote

**Nathan Smart** 



#### Nathan Smart, CPA

Founder & President

Netgain Solutions, Inc.



Netgain Accounting SUMMIT 25

# Thank you for attending!

#### Thank you to our sponsors















## A lot is changing in accounting & technology...

but what remains constant in this changing world?

#### Great accounting talent is as essential as ever

Capable
Accountants Will
Always Be in High
Demand



Insight Happens
When the Busy
Work Gets Out of
the Way



The Professional who Leverages Available Tools Will Beat the Brute-Force Worker



#### With data & systems, trust starts at the core

A Single Source of Truth Is Non-Negotiable



Auditability
Continues to be the
Standard
(especially with AI)

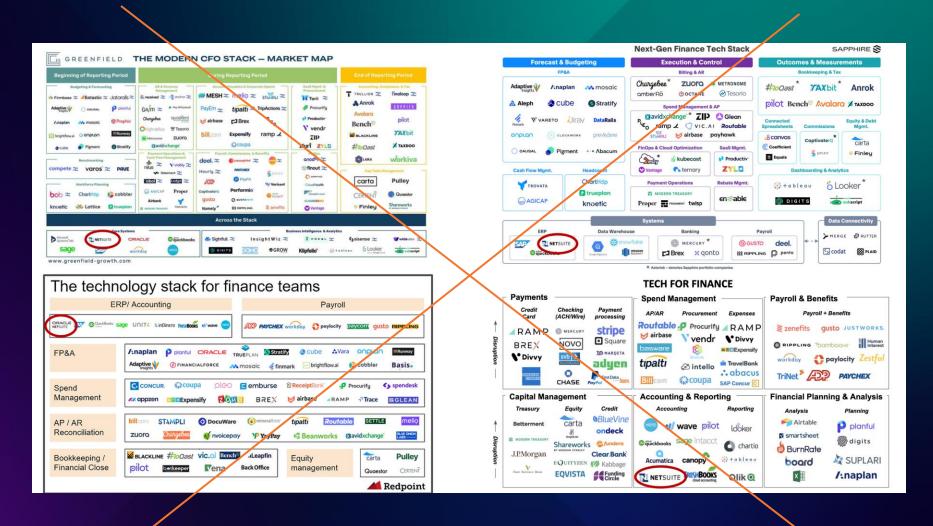


If Data is
Not in NetSuite,
It Is Not
Accounting-Grade



#### "Best of breed" is not best

The modern CFO tech stacks are littered with integrated 'best-of-breed' apps



#### "Best of breed" is not best

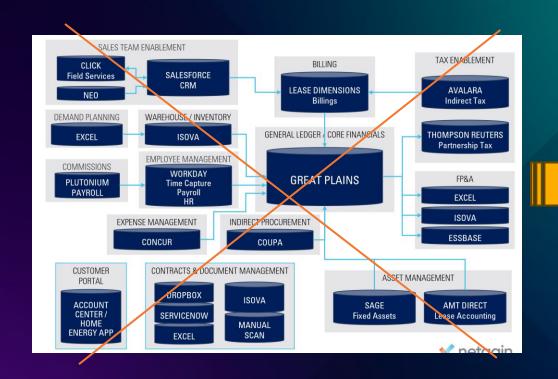
A single financial management suite is far superior (NetSuite + Netgain)

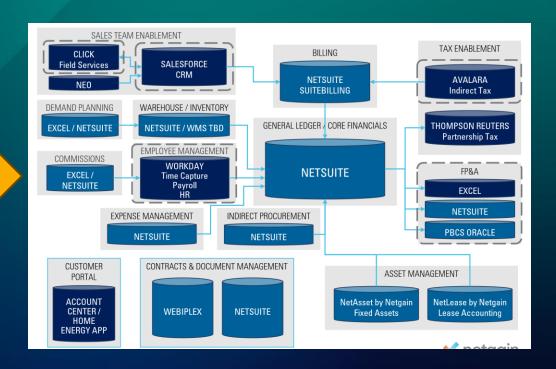
"We argue that a unified single financial management suite can provide heretofore untapped synergies that will challenge historic best-of-breed purchasing trends. Most of these innovations will be offered as cloud-only capabilities, accelerating the migration from legacy on-premises to integrated cloud solutions."

Gartner Magic Quadrant Report of Cloud Financial Systems

#### "Best of breed" is not best

A simplified system landscape with minimal third-party integrations is best!





#### Processes & controls discipline—prior to automation

Eliminate Before You Automate. Identify What Is Immaterial



Simplify, Then Standardize, Then Scale



Automation
Multiplies
Discipline —
or Dysfunction



### Accounting is NOT bookkeeping...

...it is understanding and becoming fluent in the language of business

#### Exceptional accounting is a competitive advantage

Great Accounting
Builds Trust
Through Precision
— That Starts in
NetSuite



Finance is Free to Be Strategic When Data Fragmentation and Spreadsheets Are Out of the Way



Better Business
Outcomes are
Achieved, Because
Insight Happens
Faster



# These are exciting times! Thank you!

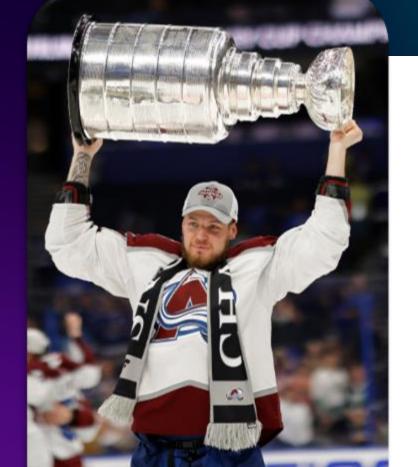
#### To close out our event

## we'd like to now welcome a special guest



#### Welcome Valeri Nichushkin





#### Thank you again to our sponsors





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Netgain Accounting SUMMIT 25

### Thank you

